



CHEMFAB ALKALIS LIMITED

CCAL Operations Summary

April to June 2016

CCAL

Financial Results Summary

Rs in Lakhs	Q1 16-17	Q4 15-16	Variance			Q1 15-16	Variance		
Net Income from Operations	3048	2928	120	4%	↑	2294	754	33%	↑
EBITDA	1111	609	502	82%	↑	431	680	158%	↑
PBT	929	562	367	65%	↑	239	690	289%	↑
PAT	619	365	254	70%	↑	157	462	294%	↑
Basic EPS (Rs.)	6.75	3.98	2.77	70%	↑	1.72	5.03	293%	↑
Diluted EPS (Rs.)	6.72	3.98	2.74	69%	↑	1.72	5.00	291%	↑

PBT of current quarter is the highest ever first quarter PBT recorded by CCAL



Operational Financial Results Summary (Excluding Non Operational Items)

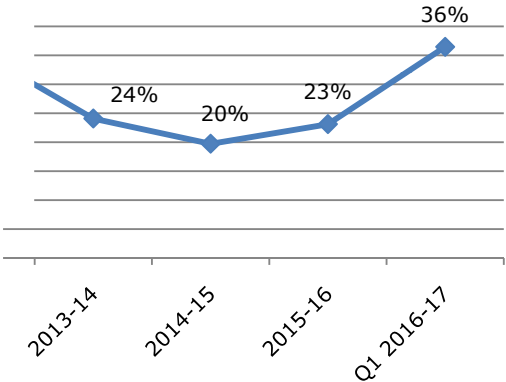
Rs. in Lakhs	Q1 16-17	Q4 15-16	Q1 15-16
PBT	929	562	239
Other Income	(125)	(217)	(27)
Other Non recurring Incomes/Expenditures and Provisions	(145)	194	202
Operational PBT	659	539	414
Operational EBITDA	966	803	633

Operational Margins	Q1 16-17	Q4 15-16	Q1 15-16
EBITDA	32%	27%	28%
PBT	22%	18%	18%

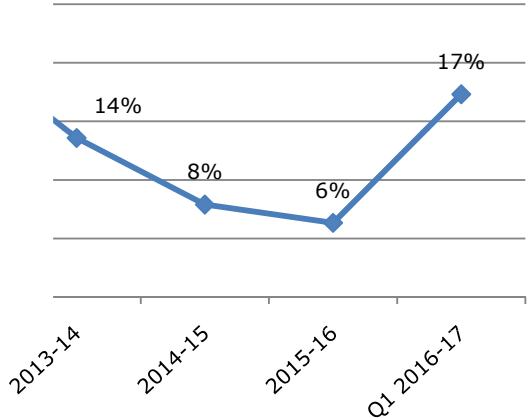


Key Financial Parameters

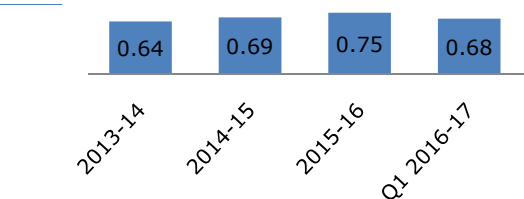
◆ CCAL EBITDA to Net Revenue From Operations (%)



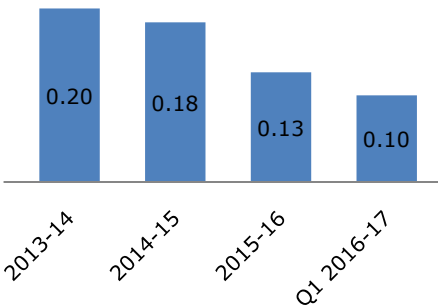
◆ CCAL ROE (PAT/Net Worth) (%)



■ CCAL Current Ratio



■ CCAL Debt/ Equity



Highlights for the Quarter ended June 2016

- Plant operated at its optimum capacity during the quarter with overall utilisation of 99%
- Raw material - Salt Production during the quarter at the salt fields was good. Entire Consumption of Salt was from Captive Salt Fields, which helped in keeping our raw material cost under control
- The Average Power Rate was at Rs. 5.15 per unit compared to Rs. 5.05 per unit in previous year
- ECU Realisation was up by 4% compared to previous quarter due to uptick in product prices
- Company received Special commendation for the Golden Peacock Environment Management Award-2016
- Company Secured First Place in Chemical Sector and Four star rating in all sectors category of CII- SR EHS Awards(2015-16) given for best practices in Environment, Health and Safety



Business Outlook

- Plant is expected to continue to run at optimum capacity
- Commencement of Production of Salt at new Salt fields acquired at Mariyur during this year
- Capacity expansion to be undertaken in a phased manner from 100 TPD to 200 TPD subject to receiving Government Approvals
- Proposed Merger of CCAL with TCL will help in Inorganic growth and consolidation of Businesses
- Continuing efforts on cost reduction measures which will ensure operational efficiencies



Cautionary Statement

The Statements made in this presentation describing the Company's views may be forward looking statements within the meaning of the applicable security regulations and laws. These Statements are based on certain expectations on demand, imports, availability and cost of power etc. and any change in Government laws and the economic situation in the country would have its impact on the Company's operations. The Company assumes no responsibility in respect of the forward looking statements herein, which may undergo changes in future for reasons beyond its control.



CHEMFAB ALKALIS LIMITED

CIN No.: L24297TN1983PLC072409

Member - Dr. Rao's Group of Companies

Regd. Off : 'TEAM House', GST Road, Vandalur, Chennai - 600 048, India.

Ph : + 91 44 22750323 / 66799595, Fax : + 91 44 22750771, E-mail : chemfabalkalis@drroaholdings.com

Plant : "Gnanananda Place", Kalapet, Puducherry - 605 014, India Ph : +91 413 2655111, Fax : +91 413 2655125, www.chemfabalkalis.com