



CHEMFAB ALKALIS LIMITED

CCAL Operations Summary

July to Sept 2017

CCAL

Financial Results Summary

Rs in Lakhs	Q2 17-18	Q1 17-18	Variance	
Net Income from Operations	4469	3886	583	15%
EBITDA	1233	985	248	25%
PBT	884	637	247	39%
PAT	636	423	213	50%
Basic EPS (Rs.)	4.60	3.06	1.54	50%
Diluted EPS (Rs.)	4.53	3.03	1.50	50%



Operational Financial Results Summary

Rs in Lakhs	Q2 17-18	Q1 17-18	H1 17-18
Net Income from Operations	4469	3886	8355
PBT	884	637	1521
Other Income	(58)	(113)	(171)
Other Non recurring Incomes/Expenditures and Provisions	-	-	-
Operational PBT	826	524	1350
Depreciation	283	280	563
Finance Cost	65	68	133
Operational EBITDA	1174	872	2046

Operational Margins	Q2 17-18	Q1 17-18	H1 17-18
Operational EBITDA	26.27%	22.43%	24.49%
Operational PBT	18.48%	13.48%	16.15%



Highlights for the Quarter ended September 2017

- Net Sales during the Quarter of Rs. 4469 L was the Highest ever quarterly Net Sales Achieved.
- ECU Realization remained stable at higher levels in Q2 of FY 17-18.
- Salt production at Salt field during the current Season as at Sept 30 2017, was 80349 MT which is the highest production achieved in a season leading to reduction in cost of material consumed.
- Anti Dumping Duty recommended by DGAD to Central Government in range of 17.77 to 120.14 USD on imports of Sodium Chlorate from certain countries. GO awaited after which we expect price realization of Sodium Chlorate to improve in due course.
- Post merger Process -Received Revised Certificate of Incorporation from ROC and Revised PAN card with Name Change. Applied for new GST numbers which were allotted in Oct 17. Listing process is in final stages. Proposal to SEBI for listing is expected to be sent by BSE shortly.



Business Outlook

- Caustic Soda Global Prices are firm resulting in favourable ECU realisations. The global prices are expected to remain firm in the short to medium term.
- Post expansion approval given on 21.07.17, Production of Caustic Soda was enhanced from 100 TPD to 125 TPD. We are pursuing approval for further increase in production to 200 TPD.
- Sodium Chlorate Plant – Ongole: The operations are at stable levels of Production. Realisations of Sodium Chlorate is expected to improve after implementation of Anti Dumping Duty.



RECOGNITION AND AWARDS

- Indian Chemical Council – ICC Award for Excellence in Management of Environment - 2016
- CII – Environmental Best Practices Awards – 2017 – “ Most Innovative Environmental Project Award” & “Most Useful Environmental Project Award” for Biodiversity development and Assessment, Carbon Sequestration potential from plantation activities in CCAL
- Indian Chemical Council - CCAL permitted to use the "Responsible Care logo" for a period of three years
- CII – National Award for Excellence in Water Management – 2017 - Identified CCAL as a "Noteworthy Water Efficient unit" in "within the fence" category
- National Safety Award for performance year 2015 – Runner up – Based on Low Average Frequency Rate - by Minister of State (Independent Charge) for Labour and Employment, Government of India



Cautionary Statement

The Statements made in this presentation describing the Company's views may be forward looking statements within the meaning of the applicable security regulations and laws. These Statements are based on certain expectations on demand, imports, availability and cost of power etc. and any change in Government laws and the economic situation in the country would have its impact on the Company's operations. The Company assumes no responsibility in respect of the forward looking statements herein, which may undergo changes in future for reasons beyond its control.



CHEMFAB ALKALIS LIMITED

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