



CHEMFAB ALKALIS LIMITED

CCAL Operations Summary

Jan to Mar 2018

CCAL

Financial Results Summary

Rs in Lakhs	Q4 17-18	Q3 17-18	Variance		
Net Income from Operations	5062	4564	498	11%	↑
EBITDA	1768	1498	270	18%	↑
PBT	1310	1147	163	14%	↑
PAT	778	711	67	9%	↑
Basic EPS (Rs.)	5.63	5.14	0.49	10%	↑
Diluted EPS (Rs.)	5.55	5.07	0.48	9%	↑



Operational Financial Results Summary

Rs in Lakhs	Q4 17-18	Q3 17-18	Upto Q4 17- 18
Net Income from Operations	5062	4564	17961
PBT	1310	1147	3978
Other Income	(157)	(7)	(362)
Other Non recurring Incomes/Expenditures and Provisions	-	-	-
Operational PBT	1153	1140	3616
Depreciation	349	285	1198
Finance Cost	109	66	308
Operational EBITDA	1611	1491	5122

Operational Margins	Q4 17-18	Q3 17-18	Upto Q4 17- 18
Operational EBITDA	31.83%	32.69%	28.52%
Operational PBT	22.78%	24.98%	20.13%



Highlights for the Quarter ended March 2018

- Net Revenue from Operations during the Quarter of Rs. 5062 L and PBT during the Quarter of Rs. 1310 L was the Highest ever quarterly Net Revenue and PBT Achieved
- ECU Realization further increased in Q4 of FY 17-18 by average of 9% compared to Q3
- Caustic Soda Flakes production commenced during March 2018 which further aided to the increase in ECU realisations
- Post merger Process -Received Revised Certificate of Incorporation from ROC and Revised PAN card with Name Change. Applied for new GST numbers which were allotted in Oct 17. Listing of shares in NSE and BSE with effect from 25 April 2018
- Received In-principal approval from PPCC for enhancement of production capacity of CSL from 125 TPD to 200 TPD subject to other approvals/conditions



Business Outlook

- Caustic Soda Global Prices are firm resulting in favourable ECU realisations. The global prices are expected to remain firm in the short to medium term
- Post expansion approval given on 21.07.17, Production of Caustic Soda was enhanced from 100 TPD to 125 TPD. Further, in-principal approval for enhancement of production from 125 TPD to 200 TPD received which is subject to other approvals/conditions
- Sodium Chlorate Plant – Ongole: The operations are at stable levels of Production. Realisations of Sodium Chlorate is expected to improve after levy of Anti Dumping Duty
- Company is in process of setting up PVC-O pipe manufacturing facility at Sricity in Andhra Pradesh



RECOGNITION AND AWARDS

The company received 9 awards during the year viz,

- Indian Chemical Council – ICC Award for Excellence in Management of Environment - 2016
- CII – Environmental Best Practices Awards – 2017 – “ Most Innovative Environmental Project Award” & “Most Useful Environmental Project Award” for Biodiversity development and Assessment, Carbon Sequestration potential from plantation activities in CCAL
- Indian Chemical Council - CCAL permitted to use the "Responsible Care logo" for a period of three years
- CII – National Award for Excellence in Water Management – 2017 - Identified CCAL as a "Noteworthy Water Efficient unit" in "within the fence" category
- National Safety Award for performance year 2015 – Runner up – Based on Low Average Frequency Rate - by Minister of State (Independent Charge) for Labour and Employment, Government of India

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RECOGNITION AND AWARDS

- Singapore Environment Council – SEC Singapore Environmental Achievement Award (Regional) - 2017
- CII-ITC Centre of Excellence for Sustainable Development - CII-ITC Sustainability Awards -2017 Awarded “Commendation for Significant Achievement in Environment Management”
- Greentech Foundation - Greentech Safety Award - 2017 - Gold Award in Chemical Sector For Outstanding Achievement In Safety Management
- CII – SR Excellence Awards In Environment, Health And Safety - 2017 4 Star Rating For Commitment to EHS Practices



Cautionary Statement

The Statements made in this presentation describing the Company's views may be forward looking statements within the meaning of the applicable security regulations and laws. These Statements are based on certain expectations on demand, imports, availability and cost of power etc. and any change in Government laws and the economic situation in the country would have its impact on the Company's operations. The Company assumes no responsibility in respect of the forward looking statements herein, which may undergo changes in future for reasons beyond its control.



CHEMFAB ALKALIS LIMITED

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