



CHEMFAB ALKALIS LIMITED

CCAL Operations Summary

July to Sept 2016

CCAL

Financial Results Summary

Rs in Lakhs	Q2 16-17	Q1 16-17	Variance		Q2 15-16	Variance	
Net Income from Operations	3149	3048	101	3%	2516	633	25%
EBITDA	932	1111	(179)	(16%)	704	228	32%
PBT	818	929	(111)	(12%)	329	489	149%
PAT	544	619	(75)	(12%)	211	333	158%
Basic EPS (Rs.)	5.93	6.75	(0.82)	(12%)	2.29	3.64	159%
Diluted EPS (Rs.)	5.87	6.72	(0.85)	(13%)	2.29	3.58	156%



Operational Financial Results Summary

Rs. in Lakhs	Q2 16-17	Q1 16-17	Q2 15-16
Net Income from Operations	3149	3048	2516
PBT	818	929	329
Other Income	(127)	(125)	(35)
Other Non recurring Incomes/Expenditures and Provisions	17	(145)	-
Operational PBT	708	659	294
Depreciation	199	255	375
Finance Cost	42	52	35
Operational EBITDA	949	966	704

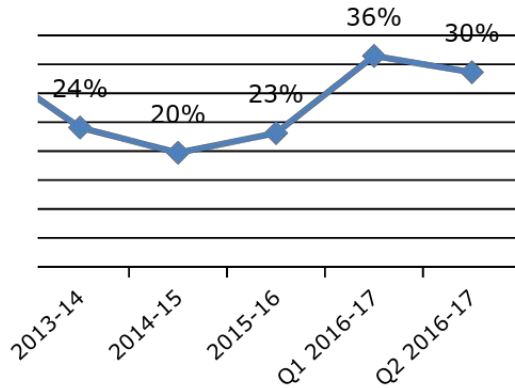
Operational Margins	Q2 16-17	Q1 16-17	Q2 15-16
Operational EBITDA	30%	32%	28%
Operational PBT	22%	22%	12%

EBITDA/PBT for the quarter is lower by about 1.5% on account of disruption of logistics to Karnataka due to Cauvery issue, resulting in stock build up, which is now normalized

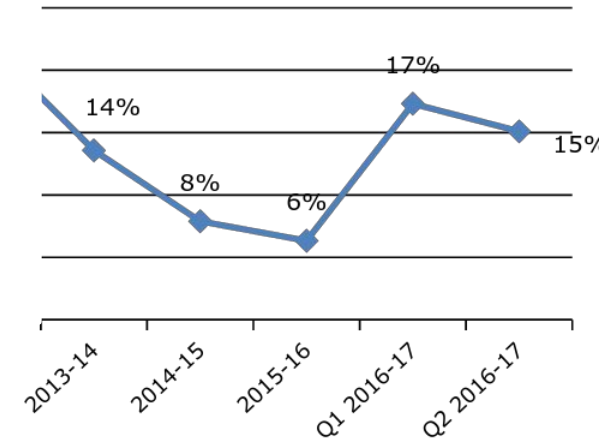


Key Financial Parameters

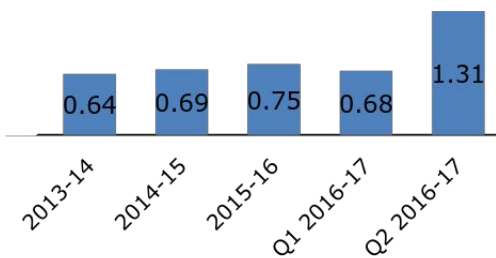
◆ CCAL EBITDA to Net Revenue From Operations (%)



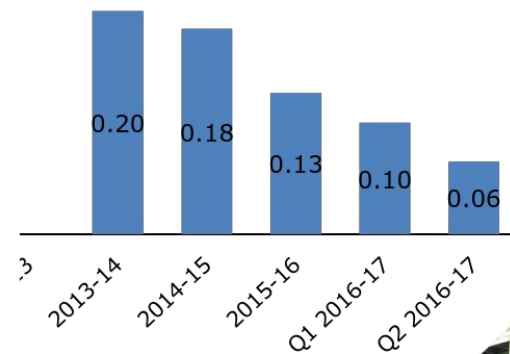
◆ CCAL ROE (PAT/Net Worth) (%)



■ CCAL Current Ratio



■ CCAL Debt/ Equity



Highlights for the Quarter ended September 2016

- Plant operated at its optimum capacity during the quarter with overall utilisation of 100%
- Raw material - Salt Production during the quarter at the salt fields was adequate for the current quarter and almost entire consumption of Salt was from Captive Salt Fields, which helped in keeping our raw material cost under control. Salt production commenced at the New Salt field at Mariyur , Ramnad District.
- The Average Power Rate was at Rs. 5.15 per unit compared to Rs. 5.05 per unit in previous year
- ECU Realisation was stable at similar to Q 1 levels.
- Company received FICCI Chemicals and Petrochemicals Award 2016 for Most Environment Friendly Company in Chemicals Sector



Business Outlook

- Plant is expected to continue to run at optimum capacity
- Capacity expansion approval in a phased manner from 100 TPD to 200 TPD is under process.
- Proposed Merger of CCAL with TCL will help in Inorganic growth and consolidation of Businesses. NOC from NSE and BSE received during the quarter.



Cautionary Statement

The Statements made in this presentation describing the Company's views may be forward looking statements within the meaning of the applicable security regulations and laws. These Statements are based on certain expectations on demand, imports, availability and cost of power etc. and any change in Government laws and the economic situation in the country would have its impact on the Company's operations. The Company assumes no responsibility in respect of the forward looking statements herein, which may undergo changes in future for reasons beyond its control.



CHEMFAB ALKALIS LIMITED

CIN No.: L24297TN1983PLC072409

Member - Dr. Rao's Group of Companies

Regd. Off : 'TEAM House', GST Road, Vandalur, Chennai - 600 048, India.

Ph : + 91 44 22750323 / 66799595, Fax : + 91 44 22750771, E-mail : chemfabalkalis@draaholdings.com

Plant : "Gnanananda Place", Kalapet, Puducherry - 605 014, India Ph : +91 413 2655111, Fax : +91 413 2655125, www.chemfabalkalis.com